



## Our Strategy

For investors who believe in the Asia growth story but are worried about a potential United States (US) market crisis affecting it, the **Meranti Asia Fund (MAF)** offers a solution. MAF invests in a basket of Asia companies demonstrating strong potential to maximize returns for shareholders in the next five years, with a proven track record of resilience in past economic downturns and positioning to capture future trends in a drastically changing world. With a fixed budget to hedge against a potential US market crash, investors can be assured of capturing the opportunities of the next decade without worrying about the big "reset".



### Who is this suitable for

The strategy is suitable for clients looking for Asia Equity strategy with US market crash protection



Equity holding to maximize returns



Capital Appreciation compounded at 8% target return



Dynamic Risk Management (DRM) - unique **lost cost protection**

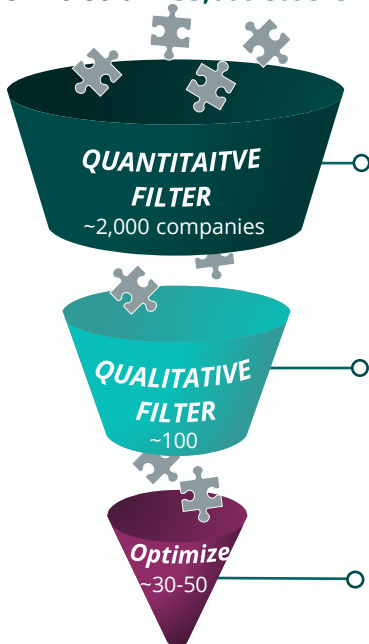
## Asia: embracing volatility in a continent rich with opportunities

Asia offers investors access to a wealth of investment opportunities with its 33,000 listed companies. However, uncovering hidden gems takes more than just data. While data serves as an essential filter through which stocks are assessed, the manager's depth and breadth of understanding of Asia companies, alongside the experience of seeing the companies through different cycles, are essential skill to construct an effective portfolio.

## Winning formula to uncover hidden gems in Asia

Illustration of how we select stocks within pockets of growth in Asia:

Universe of ~ 33,000 stocks



**Quantitative filter:** Apply a combination of fundamental metrics and rules to the universe of stocks and continuously assess and filter out interesting opportunities which form the foundation for our stock selection and analysis.

**Qualitative filter:** On the selected names, we assess the company's business strategy and financial data to identify companies that have strong economic moats to ward off competition and the ability to innovate to overcome challenges and drive growth.

**Optimizer:** We view the portfolio holdings as a whole, continuously optimize with names that are well positioned in respect of the current trends and the economic environment, to optimize the risk-adjusted return.

### Calendar Return, %

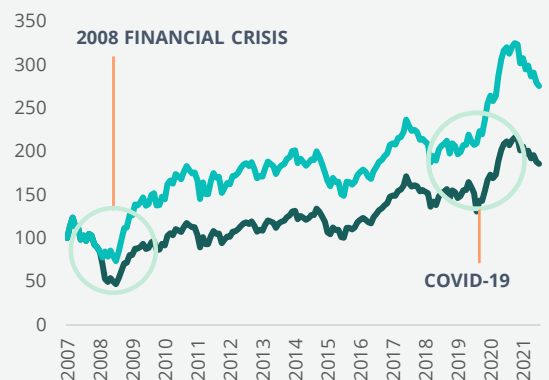
	2024	Feb	Mar	Since Strategy Launch @ Feb '24
USD B		6.33	1.22 <sup>1</sup>	7.79 <sup>1</sup>
SGD A		6.04	1.22 <sup>1</sup>	7.33 <sup>1</sup>
USD A		6.17	1.22 <sup>1</sup>	7.47 <sup>1</sup>

<sup>1</sup> Manager's estimated return. Actual return will be updated in the following month.

## How does Dynamic Risk Mitigation (DRM) Help?

Black swan events are unexpected and potentially catastrophic for an investment portfolio i.e. 2008 Great Financial Crisis where the price of global equity markets declined sharply by -60%.

DRM addresses the urge of investors to exit the market in anticipation of market crashes so that investors can stay invested for the long-term. Through the use of a series of option positions, investors are shielded against such extreme market declines, enjoying lower drawdowns and faster portfolio recovery.



		Without DRM	With DRM
Largest Drawdown	2008 FC	-62.09%	-40.53%
	Covid-19	-20.71%	-5.34%
Months to Recover	2008 FC	63	7
	Covid-19	4	2
<b>Total Return</b>		<b>85.97%</b>	<b>175.59%</b>

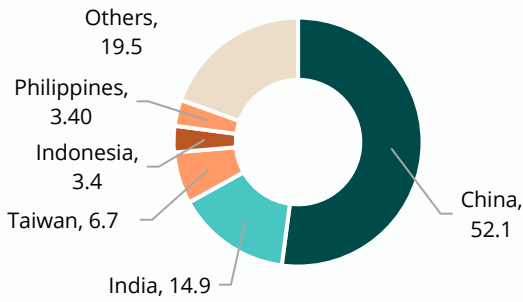
For illustration purposes only for the period from August 2007 to February 2022. The reference benchmark is the MSCI AC Asia Ex Japan Index.

Signatory of:

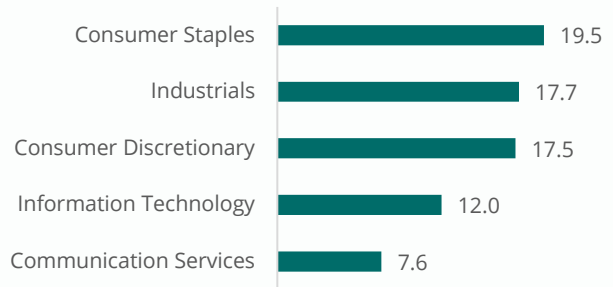


## Strategy Characteristics

### Geography Allocation, %



### Sector Allocation, %



### Portfolio Statistics

	Portfolio	Benchmark
Free Cash Flow Yield	6.69	3.57
Sales Growth	6.78	0.95
Return on Equity	9.76	5.27
Operating Margin	12.01	10.43
Net Debt/equity	6.71	16.04

### Position Highlights

China Oilfield Services	Integrated oilfield services company covering all stages of offshore oil and gas exploration, development, and production.
Sungrow Power Supply	One of the largest manufacturers and providers of solar inverter and energy storage systems worldwide, accounting for 16% of the global market share.
Midea Group	One of the largest manufacturers of household electrical appliances, compressors, and components, maintaining Fortune 500 company status
Wuliangye Yibin	China's second-largest baijiu (white spirit) producer by revenue, manufacturing and marketing the Wuliangye series of liquors.
China Resources Beer	A major player in the global beer industry and the maker of one of the world's bestselling beers by volume, Snow.

Reference benchmark is the MSCI AC Asia Ex Japan Index. Holdings are subject to change. Fund holdings and allocations shown are subject to change and may not be representative of current or future investment. Holdings shown should not be deemed as a recommendation to buy to sell securities.

## Discerning The Signals From The Noise

A three-pronged research process to identify signals that point us to **sustainable trends** which are underappreciated by the market, which come with **good fundamentals** and **attractive valuation**, with a higher likelihood of outperforming over the long term.



### Fundamental

Study financial and economic data (e.g. GDP, unemployment rate, and inflation rate etc.) that may drive market movement to find opportunities with **good fundamentals** that are underappreciated.



### Valuation

Picking the right valuation metrics (e.g. price-to-earnings, price-to-book, EV/EBITDA etc.) to spot **undervalued opportunities** and avoid overpaying for any investment with only good stories.



### Trend

Seek inflection points in **sustainable trends** to capture overlooked opportunities and avoid less recognised risks (such as the end of a bond supercycle).

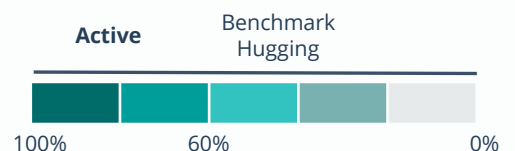
## High Level of Active Management

Many actively managed funds underperform because they have a low active share. This happens when a portfolio's holdings are very similar to the referenced benchmark, a practice commonly referred to as 'benchmark hugging'. In contrast, **funds with a high level of active management may have greater potential for outperformance in the long run**, as there is no way any fund can outperform the market if they are investing like the market.

By investing in areas where we have the greatest conviction and applying it to our whole portfolio, we aim to provide better returns over risk through a full market cycle.



Target active share > 80%



Signatory of:



## Fund Details

Item	Class A	Class B
Currency	SGD, USD	
ISIN (SGD Class)	SGXZ64383987 (Distribution)	SGXZ78636883 (Accumulation)
ISIN (USD Class)	SGXZ99381758 (Distribution)	SGXZ76017904 (Accumulation)
Projected Distribution <sup>2</sup>	4% p.a.	-
Min. Subscription	SGD 500,000 USD 400,000	SGD 50,000 USD 40,000
Account Opening Fee <sup>3</sup> (One-time)	SGD 4,000 USD 3,000	SGD 4,000 USD 3,000
Min. Subsequent Subscription	SGD 15,000 USD 10,000	SGD 15,000 USD 10,000
Redemption Fees		
1st Year of Investment	-	3%
2nd Year of Investment	-	2%
3rd Year of Investment	-	1%
4th Year Onwards	-	0%
Management Fee	1.78%	0%
Performance Fee <sup>4</sup>	0%	20%
Fund Name	Meranti Capital VCC Asia Fund	
Dealing Frequency	Monthly	
Base Currency	USD	
Strategy Change Date	1 February 2024	
Fund Domicile	Singapore	
Investment Manager	Finexis Asset Management	
Fund Administrator	ASCENT Fund Services (Singapore)	
Custodian	Standard Chartered Bank	
Auditor	KPMG LLP	
Broker	Goldman Sachs (Asia) L.L.C.	
Legal Advisors	BTPLaw LLC	

## Market & Portfolio Developments

### Fund Commentary

Post the across-the-board rally in February, Asian equities by and large took a breather in March, with exception of Asian Telecommunication (mostly driven by the internet stocks) and Technology sectors which fared 5-6% higher. Across the Asian countries, Taiwan and Korea equities have outperformed, fueled by the catch-up rally in tech sector, although the global tech names elsewhere have stayed flat.

Indeed, Asia economies are at many crossroads. Is China sinking further into deflationary environment, with several soft patches in the economy, for instance, the real estate downcycle, negative wealth effect, over-leveraged local governments. putting a dent to the long-term growth? Can India steam on with the great pace of growth demonstrated in the past few years, considering the less support from the low base? Is the inflation in Indonesia putting significant pressure in the consumer sentiment and economic growth? Is the deglobalization reducing the manufacturing activities and slowing the income growth secularly in Asia? As a result, the investors are staying on the sidelines to see how these economic puzzles develop, by and large preparing for the worst. What a contrast to the investors' attitude towards US markets, anticipating the best!

Asian equities continue staying in this 'show me the numbers' austerity regime. Seasoned investors like to say: 'There are no good or bad numbers, only the numbers above or below expectations'. Considering the very realistic expectations for Asian equities, investors will likely be rewarded as their economic indicators continue to stabilize and improve (i.e. PMI, consumer sentiment numbers in China are improving in Jan-Feb). Meanwhile, the idiosyncratic merits of Asian equities start to shine through. To name a few, those merits are Asia's strong meritocracy culture, secular improvement on productivity and wealth,, conservative balance sheet management and time-proven resilience against various adversities (i.e. Runaway inflation, high interest rate, capital outflow)

The new MAF strategy aims to hold 30-50 long-term compounders in the portfolio across various industries, well positioned to various pockets of growth in Asian economies. In early March, we topped up COSL, an offshore oil service company serving the global oil drilling and production activities. Its underperformance in the previous period was unfunded considering the strong fundamentals in energy sector. We initiated a new position, Mindray, in healthcare space, it is the dominant supplier for life support, ultrasound, vitro diagnostic, anesthesia delivery systems, not only in China but also in various emerging countries. We also initiated a new position in STE, Singapore's leading technology and engineering group in aerospace, defense, public security and smart cities, well positioned to benefit from the air traffic recovery in near to mid term and the rising defense budget across the world over the long run.

**About FAM:** Finexis Asset Management is a Capital Markets Services (CMS) licensed fund management company established in Singapore, focusing on bringing institutional capabilities to private clients. The boutique set-up ensures that we are flexible, responsive and proactive. We embrace the latest technology and constantly improve our processes to complement our investment solutions. Constant evolution to fulfil our investor's needs is ingrained in our beliefs.

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