# **Our Strategy**

Throughout human history, no society has enjoyed access to as vast information as we do today. While this abundance and convenience of information have their advantages, it has also brought constant anxiety to investors as they grapple with the decision to buy or sell. Not to mention the pressure they face during unexpected and potentially catastrophic events such as the 2008 Great Financial Crisis where the price of global equity markets declined sharply by -60%. **Meranti Millennium Equity strategy (MME)** is designed to set aside a fixed protection budget to help investors not only stay invested but also top up when markets are at their maximum fear, which is inevitable in the journey of any long-term equity investor.



# **Power Of Loss Aversion In Both Returns And Emotions**

Leverage on the Meranti Millennium Equity (MME) strategy to participate in the global economic growth without worrying about market crashes which can hurt investment returns significantly. The greater the loss, the harder it is for investors to recover:



In times of significant market downturns, such as the Great Financial Crisis of 2008 and the Covid-19 pandemic in 2020, an investor using Dynamic Risk Management (DRM) to invest in global equities would have experienced smaller drawdowns and ultimately achieved a higher return than an investor without such protection.

#### **Historical Performance**

#### Monthly Return, %

Class	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Year
2019	9.55	2.96	-2.03	2.50	-6.83	5.99	1.15	-1.78	0.09	2.57	2.00	3.34	20.27
2020	-0.68	-4.70	3.90	7.49	0.78	2.48	6.42	3.99	-5.53	-0.02	13.61	7.06	38.78
2021	4.87	6.16	-2.40	3.50	2.15	0.97	-5.70	0.65	-2.34	2.62	-5.38	2.47	6.96
2022	-5.94	-1.61	-1.00	-8.28	-0.11	-6.38	3.45	-2.89	-10.21	2.97	9.92	-2.78	-22.00
2023	9.37	-4.95	-0.74	-2.56	-4.00	3.88	4.82	-6.19	-5.24	-7.47	6.57	5.60	-2.71
2024	-5.09	5.05 <sup>1</sup>											-0.30 <sup>1</sup>

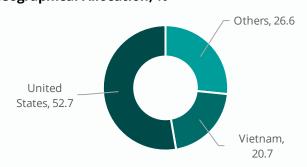
Performance from 1/1/2019 to 1/7/2021 is calculated using a similarly managed composite portfolio fully invested net of estimated fees. Performance since 1/7/2021 is based on actual fund performance. <sup>1</sup> Manager's estimated return net of fees. Actual returns may differ and will be updated in the following month. Source: Finexis Asset Management. Share class performance is calculated using NAV of the share class with income reinvested and including on charges, excluding any entry and exit fees



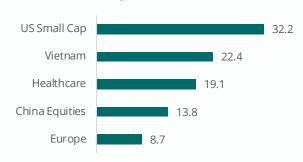


# **Strategy Characteristics**

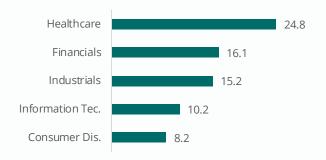
## Geographical Allocation, %



#### Top 5 Market Allocation, %



#### Top 5 Equity Sector Allocation, %



#### Top 5 Fund Holdings, %

Granahan US SMID Select Fund	16.5
SPDR S&P 600 Small Cap Value ETF	15.7
Allianz China A Shares Fund	13.8
VinaCapital Vietnam Fund	11.3
Lumen Vietnam Fund	11.1

Source: Finexis Asset Management. Others include countries in Asia Pacific, Western Europe, Africa/Middle East, and South & Central America. The top 5 market allocations and fund holdings are at the fund level. Geographical allocation and top 5 sector allocation are at the portfolio look-through level. For illustrative purposes only and does not constitute to any recommendations to invest in the above-mentioned country/sector/security.

# **Discerning The Signals From The Noise**

A three-pronged research process to identify signals that point us to **sustainable trends** which are underappreciated by the market, which come with **good fundamentals** and **attractive valuation**, with a higher likelihood of outperforming over the long term.





Fundamental

Study financial and economic data (e.g. GDP, unemployment rate, and inflation rate etc.) that may drive market movement to find opportunities with **good fundamentals** that are underappreciated.



Valuation

Picking the right valuation metrics (e.g. price-to-earnings, price-to-book, EV/EBITDA etc.) to spot undervalued opportunities and avoid overpaying for any investment with only good stories.



rend

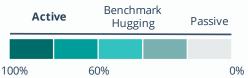
Seek inflection points in <u>sustainable trends</u> to capture overlooked opportunities and avoid less recognised risks (such as the end of a bond supercycle).

# **High Level of Active Management**

Many actively managed funds underperform because they have a low active share. This happens when a portfolio's holdings are very similar to the referenced benchmark, a practice commonly referred to as 'benchmark hugging'. In contrast, **funds with a high level of active management may have greater potential for outperformance in the long run**, as there is no way any fund can outperform the market if they are investing like the market.

By investing in areas where we have the greatest conviction and applying it to our whole portfolio, we aim to provide better returns over risk through a full market cycle.





# **Market & Portfolio Developments**

#### **Fund Commentary**

February saw the resumption of the strong uptrend that started Q4 2023, and with that MME gained 5.05% in a month. By most measures, the range of economic indicators continue to point towards a 'soft-landing' scenario and the good performance in February reflect as such.

We continue to expect equities to benefit in the backdrop of controlled inflation and gradual rate cuts by the Fed. Economic activity remains resilient, and which has benefitted our recovery positions in small-caps. As reference, the small-cap Russell 2000 index is up 14% vs the 12% of the S&P 500 over the past 3 months despite negative headline news. This goes to show that even negative sentiment cannot prevent a market that has improving fundamentals and low valuations from going up.

At the same time, we are cautious about the high valuations facing passive broad-based markets, which may signal either low future returns or uncomfortable declines ahead. Here, Dynamic Risk Management (DRM) remains active in mitigating the risk of a full-blown crisis and sharp declines that may happen unexpectedly. Beyond DRM, we ensure a truly diversified portfolio as reflected by our allocating into Emerging Opportunities in Vietnam; which is one of the best performing markets year-to-date and a meaningful contributor to our portfolio performance.

The recent performance landscape is a reminder for investors to focus on the key factors that drive asset returns in the long run: 1. fundamental, and 2. valuations. In the current market environment where inflation and growth expectations can impact fundamentals meaningfully, we pay close attention to any change in trends in the data that will guide us in our positioning for the MME strategy.

#### **Key Position Highlights**

We highlight positions that reflect the strategy's tactical asset allocation view, backed by our study of market patterns and trends over time. As a result, our strategies can be highly differentiated from conventional benchmarks, with the aim of long-term investment success.

#### **US Small-cap Equities to Position for Market Recovery**

 The S&P 500 appears to be growing much faster than GDP, which indicates lower future returns for today's investors.



Source: RIA Advisors

- As shown in the above chart, every period of high or speculative returns in the past 70 years (S&P 500 in black), led to sharp declines as markets adjusted back down to their underlying fundamentals (GDP in red) without exception.
- US Small-caps emerge as an attractive option. With
  valuations at decade lows vs large-caps (S&P 500), smallcaps are well positioned to 'catch the recovery' if the
  current optimism spreads across the whole market. They
  also provide a good margin-of-safety if the narrow
  recovery is not sustained.

## **Dynamic Risk Management**

- Black swan events are unexpected and potentially catastrophic for an investment portfolio e.g. 2008 Great Financial Crisis where the price of global equity markets declined sharply by -60%.
- DRM addresses the urge of investors to exit the market in anticipation of market crashes that may ultimately prove to be wrong. This is done through a series of option positions to protect against extreme market declines. For example:

Options Budget Overview									
Position	Initial OTMness	Initial Expiry	Annual Budget						
SPX Put Option	50%	3m	0.3%						
SPX Put Option	30%	3m	0.5%						
SPX Put Option	20%	3m	1.0%						

DRM specialists target options that are highly costefficient and highly convex. In contrast to common
hedging strategies, this means that DRM can achieve a
high level of protection many times the cost of
protection. E.g. \$3k able to protect portfolio value of
about \$100k in periods of sharp and large declines.





## **Fund Details**

ltem	Class A	Class B					
Currency	SGD,	USD					
ISIN (SGD Class)	SGXZ32206252 (Distribution)	SGXZ53567772 (Accumulation)					
ISIN (USD Class)	SGXZ35636000 (Distribution)	SGXZ56727852 (Accumulation)					
Projected Distribution <sup>2</sup>	4% p.a.	-					
Min. Subscription	SGD 500,000 USD 400,000	SGD 50,000 USD 40,000					
Account Opening Fee <sup>3</sup> (One-time)	SGD 4,000 USD 3,000	SGD 4,000 USD 3,000					
Min. Subsequent Subscription	SGD 15,000 USD 10,000	SGD 15,000 USD 10,000					
Redemption Fees							
1st Year of Investment	-	3%					
2nd Year of Investment	-	2%					
3rd Year of Investment	-	1%					
4th Year Onwards	-	0%					
Management Fee	1.78%	0%					
Performance Fee <sup>4</sup>	0%	20%					
Fund Name	Meranti Capital VCC Millennium Equity Fund						
Dealing Frequency	Monthly						
Base Currency	USD						
Inception Date	1 April 2021						
Fund Domicile	Singapore						
Investment Manager	Finexis Asset Management						
Fund Administrator	ASCENT Fund Services (Singapore)						
Custodian	Standard Chartered Bank						
Auditor	KPMG LLP						
Broker	Goldman Sachs (Asia) L.L.C.						

<sup>2</sup>Please note that the distributions (if any) may be declared semi-annually based on the Investment Manager's discretion. If distributions are made, such distributions are not a forecast, indication or projection of the future performance of the Fund. <sup>3</sup>Waiver of account opening fees for investors through the platforms. <sup>4</sup>Charged on high water mark basis, with zero hurdle rate.

# **Highlight of Sub-Fund Managers**

# **Granahan Investment Management**US Small Cap

Founded in 1985, Granahan (GIM) is an employee-owned investment boutique specializing in smaller cap equity investments for large institutions and wealthy individuals. The firm manages over \$3 billion in client assets.

GIM's goal is to uncover the next generation of disruptive and innovative companies that are creating new markets or shaking up old ones. Such smaller dynamic companies provide excellent potential for superior long-term performance.

The SMID Select strategy is grounded in the belief that a disciplined, fundamental, bottom-up research process can identify underappreciated growth potential in companies that may or may not have a history of strong growth. The resulting portfolio has the optimum combination of stocks with secular growth drivers, and stocks of well-positioned companies that are poised for positive earnings revisions or benefiting fro m fundamental momentum. The portfolio focuses on stock selection, investing in those showing the best risk/reward.

GIM'S SMID Select Strategy has delivered 15.9% annualised return since it was launched on 31st March 2015. During the same period, S&P 500 delivered 10%.



**30+ years** Small cap experience



>**\$3 billion**AUM Worldwide



**Bottom-up** stock selection strategy



Small cap strategy outperformance



# **Share Class Performance History**

#### Monthly Return, %

SGD A	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD
2021	-	-	-	2.30	1.98	0.76	-5.35	0.65	-2.41	2.58	-5.42	2.40	-2.875
2022	-5.93	-1.62	-1.06	-8.39	-0.25	-6.48	3.33	-2.93	-10.59	2.89	9.60	-2.75	-23.04
2023	9.25	-5.00	-0.94	-2.64	-4.20	3.61	4.68	-6.42	-5.46	-7.63	6.42	5.38	-4.68
2024	-5.34	5.05 <sup>1</sup>											-0.56 <sup>1</sup>
USD A	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD
2021	-	-	-	-	-	-	-	0.65	-2.34	2.62	-5.38	2.47	-2.206
2022	-5.94	-1.61	-1.00	-8.28	-0.11	-6.38	3.45	-2.89	-10.21	2.97	9.92	-2.78	-22.00
2023	9.37	-4.95	-0.74	-2.56	-4.00	3.88	4.82	-6.19	-5.24	-7.47	6.57	5.60	-2.71
2024	-5.09	5.05 <sup>1</sup>											-0.30 <sup>1</sup>
USD B <sup>7</sup>	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD
2021	-	-	-	1.95	1.62	0.77	-5.22	0.80	-2.20	2.78	-5.24	2.62	-2.515
2022	-5.80	-1.46	-0.86	-8.14	0.04	-6.24	3.62	-2.74	-10.07	3.12	10.09	-2.64	-20.57
2023	9.54	-4.81	-0.59	-2.42	-3.85	4.03	4.98	-6.05	-5.09	-7.34	6.73	5.76	-0.94
2024	-4.95	5.20 <sup>1</sup>											-0.01 <sup>1</sup>

<sup>1</sup>Manager's estimated return net of fees. Actual return may differ and will be updated in the following month. <sup>5</sup>Since inception of 1 April 2021. <sup>6</sup>Since inception of 2 August 2021. <sup>7</sup>Performance based on the Lead Series Source: Finexis Asset Management. Share class performance is calculated using NAV of the share class with income reinvested and including ongoing charges, excluding any entry and exit fees.

**About Meranti**: The Meranti fund series is named after the Meranti tree, which is native to Singapore and the region. It is a canopy and emergent tree; providing shade from its place at the top layer of a rainforest where sunlight is plentiful. To reach such great heights, the trees have a strong and wide system of roots to help provide stability while also gathering more nutrients. Likewise, Meranti funds were developed around a Dynamic Risk Mitigation process so that investors can invest with confidence and harvest the full potential of capital growth through market cycles.

**About FAM:** Finexis Asset Management is a Capital Markets Services (CMS) licensed fund management company established in Singapore, focusing on bringing institutional capabilities to private clients. The boutique set-up ensures that we are flexible, responsive and proactive. We embrace the latest technology and constantly improve our processes to complement our investment solutions. Constant evolution to fulfil our investor's needs is ingrained in our beliefs.

For professional and accredited investors only. For fund and sales related enquires please reach out to your finexis financial advisor representative or email us at customer service@finexisam.com

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