### **Our Strategy**

Throughout human history, no society has enjoyed access to as vast information as we do today. While this abundance and convenience of information have their advantages, it has also brought constant anxiety to investors as they grapple with the decision to buy or sell. Not to mention the pressure they face during unexpected and potentially catastrophic events such as the 2008 Great Financial Crisis where the price of global equity markets declined sharply by -60%. **Meranti Millennium Equity strategy (MME)** is designed to set aside a fixed protection budget to help investors not only stay invested but also top up when markets are at their maximum fear, which is inevitable in the journey of any long-term equity investor.



Invest Globally

No benchmark hugging

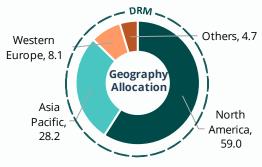
Maximize returns



Capital Appreciation compounded at 8% target return over longer term



Dynamic Risk Management (DRM) Fixed budget Keep investors calm



Others include Central Asia, Africa/Middle East, and South & Central America.

### Power Of Loss Aversion In Both Returns And Emotions

Leverage on the Meranti Millennium Equity (MME) strategy to participate in the global economic growth without worrying about market crashes which can hurt investment returns significantly. The greater the loss, the harder it is for investors to recover:





In times of significant market downturns, such as the Great Financial Crisis of 2008 and the Covid-19 pandemic in 2020, an investor using Dynamic Risk Management (DRM) to invest in global equities would have experienced smaller drawdowns and ultimately achieved a higher return than an investor without such protection.

### **Historical Performance**

### Monthly Return, %

Class	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Year
2019	9.55	2.96	-2.03	2.50	-6.83	5.99	1.15	-1.78	0.09	2.57	2.00	3.34	20.27
2020	-0.68	-4.70	3.90	7.49	0.78	2.48	6.42	3.99	-5.53	-0.02	13.61	7.06	38.78
2021	4.87	6.16	-2.40	3.50	2.15	0.97	-5.70	0.65	-2.34	2.62	-5.38	2.47	6.96
2022	-5.94	-1.61	-1.00	-8.28	-0.11	-6.38	3.45	-2.89	-10.21	2.97	9.92	-2.78	-22.00
2023	9.37	-4.95	-0.74	-2.56	-4.00	3.88	4.82	-6.19	-5.24	-7.47	6.57	5.95 <sup>1</sup>	-2.39 <sup>1</sup>

<sup>1</sup>Calculated from 1/8/2018 using a similarly managed composite portfolio fully invested net of estimated fees. Performance since 1/7/2021 is based on actual fund performance. Source: Finexis Asset Management. Share class performance is calculated using NAV of the share class with income reinvested and including ongoing charges, excluding any entry and exit fees.





### **Strategy Characteristics**

# United States, 57.3

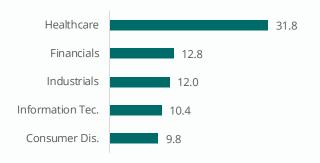


Top 5 Fund Holdings, %

**BGF World Healthscience Fund** 



### Top 5 Equity Sector Allocation, %



# SPDR S&P 600 Small Cap Value ETF 18.3 Granahan US SMID Select Fund 17.0 Allianz China A Shares Fund 15.7 Vaneck Biotech ETF 12.8

Source: Finexis Asset Management. Others include Central Asia, Africa/Middle East and South & Central America. Top 5 market allocation and fund holdings are at fund level. Geographical allocation and top 5 sector allocation are at portfolio look-through level. For illustrative purposes only and does not constitute to any recommendations to invest in the above-mentioned country/sector/security.

### **Discerning The Signals From The Noise**





11.9



Fundamental

Study financial and economic data (e.g. GDP, unemployment rate, and inflation rate etc. ) that may drive market movement to find opportunities with **good fundamentals** that are underappreciated.



Valuation

Picking the right valuation metrics (e.g. price-to-earnings, price-to-book, EV/EBITDA etc.) to spot undervalued opportunities and avoid overpaying for any investment with only good stories.



rend

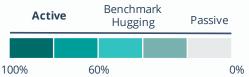
Seek inflection points in <u>sustainable trends</u> to capture overlooked opportunities and avoid less recognised risks (such as the end of a bond supercycle).

### **High Level of Active Management**

Many actively managed funds underperform because they have a low active share. This happens when a portfolio's holdings are very similar to the referenced benchmark, a practice commonly referred to as 'benchmark hugging'. In contrast, **funds with a high level of active management may have greater potential for outperformance in the long run**, as there is no way any fund can outperform the market if they are investing like the market.

By investing in areas where we have the greatest conviction and applying it to our whole portfolio, we aim to provide better returns over risk through a full market cycle.





### **Market & Portfolio Developments**

### **Fund Commentary**

Through most of 2023, financial media was abuzz with the debate on landings. Investors were torn between whether there would be a soft landing, that is, beat inflation without a significant slowdown, or a hard landing where central banks hiked rates so much to trigger a significant slowdown.

Markets were similarly torn. 2023 started with soft landing, but that gave way to hard landing as the banking crisis in March shifted the odds in favour of the hard landing camp. It was only in the last two months of the year where it was clearer that the war on inflation was won, and clarity on the soft landing emerged.

While it was indeed a hard road to a soft landing, this turn of the tide was favourable for our positions such as US small caps which staged a rebound. This led the fund to gain 5.72% in USD terms in December. From this we have some observations:

- Performance was better than the magnificent seven. This
  is consistent with the way markets have behaved
  throughout history: Outperformance by large caps
  eventually lead to a change in market leadership.
- Changes in market leadership that happened during regime shifts persisted. The outperformance of market segments sensitive to soft landing in recent months marks the early phases of a much bigger rally as economies undergo a regime shift from the end of the era of easy money.

For equity investors, many of whom have only experienced the era of easy money that lasted over 15 years, what are the implications of this regime shift? For starters, they can no longer count on making money the same way as before. The liquidity that fueled broad-based growth that benefitted broad markets no longer exists in the new high-rate world. Investors can now look towards areas of specific growth for return.

US small caps already in the portfolio are well positioned and have shown how they can benefit in the new high-rate world. We are constructive on Europe which is poised to benefit from a recovery with its base of industrial companies.

Emerging opportunities are those that march to their own beat, providing a differentiated source of return. Here, we are adding Vietnam equities which is poised to benefit from ongoing US-China tensions, while growing strongly through its exports and positive demographics.





### **Key Position Highlights**

We highlight positions that reflect the strategy's tactical asset allocation view, backed by our study of market patterns and trends over time. As a result, our strategies can be highly differentiated from conventional benchmarks, with the aim of long-term investment success.

### **US Small-cap Equities to Position for Market Recovery**

 The S&P 500 appears to be growing much faster than GDP, which indicates lower future returns for today's investors.



Source: RIA Advisors

- As shown in the above chart, every period of high or speculative returns in the past 70 years (S&P 500 in black), led to sharp declines as markets adjusted back down to their underlying fundamentals (GDP in red) without exception.
- US Small-caps emerge as an attractive option. With
  valuations at decade lows vs large-caps (S&P 500), smallcaps are well positioned to 'catch the recovery' if the
  current optimism spreads across the whole market. They
  also provide a good margin-of-safety if the narrow
  recovery is not sustained.

### **Dynamic Risk Management**

- Black swan events are unexpected and potentially catastrophic for an investment portfolio e.g. 2008 Great Financial Crisis where the price of global equity markets declined sharply by -60%.
- DRM addresses the urge of investors to exit the market in anticipation of market crashes that may ultimately prove to be wrong. This is done through a series of option positions to protect against extreme market declines. For example:

Options Budget Overview									
Position	Initial OTMness	Initial Expiry	Annual Budget						
SPX Put Option	50%	3m	0.3%						
SPX Put Option	30%	3m	0.5%						
SPX Put Option	20%	3m	1.0%						

DRM specialists target options that are highly costefficient and highly convex. In contrast to common
hedging strategies, this means that DRM can achieve a
high level of protection many times the cost of
protection. E.g. \$3k able to protect portfolio value of
about \$100k in periods of sharp and large declines.

### **Fund Details**

Item	Class A	Class B				
Currency	SGD,	USD				
ISIN (SGD Class)	SGXZ32206252 (Distribution)	SGXZ53567772 (Accumulation)				
ISIN (USD Class)	SGXZ35636000 (Distribution)	SGXZ56727852 (Accumulation)				
Projected Distribution <sup>2</sup>	4% p.a.	-				
Min. Subscription	SGD 500,000 USD 400,000	SGD 50,000 USD 40,000				
Account Opening Fee <sup>3</sup> (One-time)	SGD 4,000 USD 3,000	SGD 4,000 USD 3,000				
Min. Subsequent Subscription	SGD 15,000 USD 10,000	SGD 15,000 USD 10,000				
Redemption Fees						
1st Year of Investment	-	3%				
2nd Year of Investment	-	2%				
3rd Year of Investment	-	1%				
4th Year Onwards	-	0%				
Management Fee	1.78%	0%				
Performance Fee <sup>4</sup>	0%	20%				
Fund Name	Meranti Ca Millennium I					
Dealing Frequency	Mor	ithly				
Base Currency	USD					
Inception Date	1 April 2021					
Fund Domicile	Singapore					
Investment Manager	Finexis Asset Management					
Fund Administrator	ASCENT Fund Ser	vices (Singapore)				
Custodian	Standard Cha	artered Bank				
Auditor	KPM0	G LLP				
Broker	Goldman Sachs (Asia) L.L.C.					
Legal Advisors	BTPLa	w LLC				

<sup>2</sup>Please note that the distributions (if any) may be declared semi-annually based on the Investment Manager's discretion. If distributions are made, such distributions are not a forecast, indication or projection of the future performance of the Fund. <sup>3</sup>Waiver of account opening fees for investors through the platforms. <sup>4</sup>Charged on high water mark basis, with zero hurdle rate.

### **Highlight of Sub-Fund Managers**

## Granahan Investment Management US Small Cap

Founded in 1985, Granahan (GIM) is an employee-owned investment boutique specializing in smaller cap equity investments for large institutions and wealthy individuals. The firm manages over \$3 billion in client assets.

GIM's goal is to uncover the next generation of disruptive and innovative companies that are creating new markets or shaking up old ones. Such smaller dynamic companies provide excellent potential for superior long-term performance.

The SMID Select strategy is grounded in the belief that a disciplined, fundamental, bottom-up research process can identify underappreciated growth potential in companies that may or may not have a history of strong growth. The resulting portfolio has the optimum combination of stocks with secular growth drivers, and stocks of well-positioned companies that are poised for positive earnings revisions or benefiting fro m fundamental momentum. The portfolio focuses on stock selection, investing in those showing the best risk/reward.

GIM'S SMID Select Strategy has delivered 15.9% annualised return since it was launched on 31st March 2015. During the same period, S&P 500 delivered 10%.



**30+ years** Small cap experience



>**\$3 billion**AUM Worldwide



**Bottom-up** stock selection strategy



Small cap strategy outperformance

# TT International Emerging Markets

Founded in 1988, TT is a 'high alpha' specialist with a strong focus on emerging market strategies. With over 30 years' experience of high conviction investing, TT International offers only authentically active portfolios that aim to exploit market inefficiencies, now managing \$7.1 billion for some of the world's most sophisticated institutional investors.

Few are able to successfully understand the world's ever-changing macroeconomic and geopolitical environment. By **combining informed top-down views with rigorous bottom-up company analysis,** TT is able to identify specific companies that benefit from asset mispricing.

Dedicated solely to asset management, TT deliberately focuses on areas where they possess a genuine competitive advantage and offers only authentically active, concentrated portfolios with 30-60 stocks and high active share.

The TT Emerging Market Unconstrained Fund has delivered 55% since its inception in 2015 vs the market's 26.7% over the same period.



**30+ years** EM experience



**\$7.1 billion**AUM Worldwide



Top-down + bottom-up stock selection strategy

\*\*

EM strategy outperformance





### **Share Class Performance History**

### Monthly Return, %

SGD A	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD
2021	-	-	-	2.30	1.98	0.76	-5.35	0.65	-2.41	2.58	-5.42	2.40	-2.875
2022	-5.93	-1.62	-1.06	-8.39	-0.25	-6.48	3.33	-2.93	-10.59	2.89	9.60	-2.75	-23.04
2023	9.25	-5.00	-0.94	-2.64	-4.20	3.61	4.68	-6.42	-5.46	-7.63	6.42	5.95 <sup>1</sup>	-4.17 <sup>1</sup>
USD A	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD
2021	-	-	-	-	-	-	-	0.65	-2.34	2.62	-5.38	2.47	-2.206
2022	-5.94	-1.61	-1.00	-8.28	-0.11	-6.38	3.45	-2.89	-10.21	2.97	9.92	-2.78	-22.00
2023	9.37	-4.95	-0.74	-2.56	-4.00	3.88	4.82	-6.19	-5.24	-7.47	6.57	5.95 <sup>1</sup>	-2.39 <sup>1</sup>
USD B <sup>7</sup>	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD
2021	-	-	-	1.95	1.62	0.77	-5.22	0.80	-2.20	2.78	-5.24	2.62	-2.515
2022	-5.80	-1.46	-0.86	-8.14	0.04	-6.24	3.62	-2.74	-10.07	3.12	10.09	-2.64	-20.57
2023	9.54	-4.81	-0.59	-2.42	-3.85	4.03	4.98	-6.05	-5.09	-7.34	6.73	6.01 <sup>1</sup>	-0.71 <sup>1</sup>

<sup>&</sup>lt;sup>1</sup>Manager's estimated return net of fees. Actual return may differ and will be updated in the following month. <sup>5</sup>Since inception of 1 April 2021. <sup>6</sup>Since inception of 2 August 2021. <sup>7</sup>Performance based on the Lead Series Source: Finexis Asset Management. Share class performance is calculated using NAV of the share class with income reinvested and including ongoing charges, excluding any entry and exit fees.

**About Meranti**: The Meranti fund series is named after the Meranti tree, which is native to Singapore and the region. It is a canopy and emergent tree; providing shade from its place at the top layer of a rainforest where sunlight is plentiful. To reach such great heights, the trees have a strong and wide system of roots to help provide stability while also gathering more nutrients. Likewise, Meranti funds were developed around a Dynamic Risk Mitigation process so that investors can invest with confidence and harvest the full potential of capital growth through market cycles.

**About FAM:** Finexis Asset Management is a Capital Markets Services (CMS) licensed fund management company established in Singapore, focusing on bringing institutional capabilities to private clients. The boutique set-up ensures that we are flexible, responsive and proactive. We embrace the latest technology and constantly improve our processes to complement our investment solutions. Constant evolution to fulfil our investor's needs is ingrained in our beliefs.

For professional and accredited investors only. For fund and sales related enquires please reach out to your finexis financial advisor representative or email us at customer service@finexisam.com

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